

COURSE OVERVIEW OE0863
Port Management Essentials

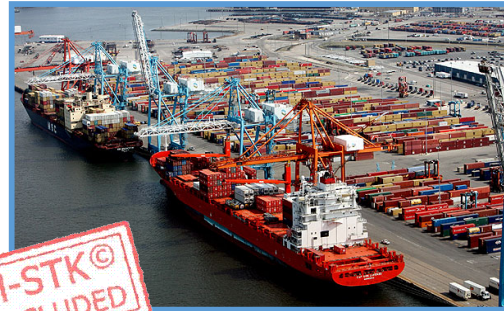
Course Title

Port Management Essentials

Course Date/Venue

Session 1: April 07-11, 2025/Fujairah Meeting Room, Grand Millennium Al Wahda Hotel, Abu Dhabi, UAE

Session 2: December 07-11, 2025/Boardroom 1, Elite Byblos Hotel Al Barsha, Sheikh Zayed Road, Dubai, UAE



Course Reference

OE0863

Course Duration/Credits

Five days/3.0 CEUs/30 PDHs

Course Description



This practical and highly-interactive course includes real-life case studies and exercises where participants will be engaged in a series of interactive small groups and class workshops

This course is designed to provide participants with a detailed and up-to-date overview of oil & gas port knowledge. It covers the framework for port reform and port business environment; the competitive landscape, port dynamics in the 21st century, challenges and opportunities; the alternative port management structures and ownership models; the port finance overview, legal tools, port authority, terminal operations and port regulations; and the concessions for the management and operation of an existing terminal.

At the end of the course, participants will be able to recognize financial implication of a port and principal risk in a port project; implement port regulations covering regulatory concerns when formulating a port strategy and strategies to enhance port sector competition; design port regulatory system and identify the labor reform and related social issues, labor involvement in port and the institutional framework for labor reform; apply international support for labor adjustment and implement port reform; and redefine authorities and power; legal adaptation and prepare transaction.

Course Objectives

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain an in-depth knowledge on oil & gas port knowledge
- Discuss framework for port reform and port business environment
- Explain competitive landscape, port dynamics in the 21st century, challenges and opportunities
- Determine alternative port management structures and ownership models
- Describe port finance overview, legal tools, port authority, terminal operations and port regulations
- Discuss concessions for the management and operation of an existing terminal
- Recognize financial implication of a port and principal risk in a port project
- Implement port regulations covering regulatory concerns when formulating a port strategy and strategies to enhance port sector competition
- Design port regulatory system and identify labor reform and related social issues, labor involvement in port and the institutional framework for labor reform
- Apply international support for labor adjustment and implement port reform
- Redefine authorities and power, discuss legal adaptation and prepare transaction

Exclusive Smart Training Kit - H-STK[®]



Participants of this course will receive the exclusive “Haward Smart Training Kit” (H-STK[®]). The H-STK[®] consists of a comprehensive set of technical content which includes **electronic version** of the course materials conveniently saved in a **Tablet PC**.

Who Should Attend

This course provides an overview of all significant aspects and considerations of port management and administration for prospective senior managers and management trainees in the port industry; port and maritime authority personnel seeking career development; new and future entrants to the industry such as seafarers and graduates; shipping line managers, shipping agents plus freight, cargo and logistics service providers, government staff, regulators and planners; equipment and service suppliers, industry advisors, investors, legal professionals and consultants; engineering and construction companies, infrastructure and investment managers.

Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.

Course Fee


US\$ 8,000 per Delegate + **VAT**. This rate includes H-STK[®] (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Course Certificate(s)

Internationally recognized certificates will be issued to all participants of the course completed a minimum of 80% of the total tuition hours.


Certificate Accreditations

Certificates are accredited by the following international accreditation organizations:-

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British Accreditation Council (BAC)

Haward Technology is accredited by the **British Accreditation Council** for **Independent Further and Higher Education** as an **International Centre**. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.

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The International Accreditors for Continuing Education and Training (IACET - USA)

Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the **ANSI/IACET 2018-1 Standard** which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the **ANSI/IACET 2018-1 Standard**.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking **Continuing Education Units (CEUs)** in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology Middle East will award **3.0 CEUs** (Continuing Education Units) or **30 PDHs** (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.

Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Mr. Dino Glavina, MSc, is a **Senior Master Marine Engineer** with over **20 years** of extensive within the **Oil & Gas** and **Marine** industries. His expertise widely covers in the areas of **Offshore Marine** Operations, **Offshore Safety**, **Marine Environment Protection**, **Offshore Maintenance Management**, **Navigation**, **Ship Operation & Control**, **Cargo Handling Storage**, **Deck & Equipment Maintenance**, **Global Maritime Distress and Safety System (GMDSS)**, **Electronic Chart Display and Information System (ECDIS)**, **Vessel Audit & Inspection**, **Ballast Control Operation**, **Barge Supervision**, **Class & Statutory Surveys**, **Dry Docks** Overhauling & Major Repairs Planning, **Marine Units** Inspection & Assessment, **Mooring & Towing**, **Radio Operations**, **Automatic Radar Plotting Aid** Management, **Tanker Familiarization**, **Security Awareness**, **Seafarer Designated Security**, **Dynamic Positioning**, **Survival Craft & Rescue Boat Operations**, Further Offshore Emergency Training (**FOET**), **Helicopter Underwater Escape Training (HUET)**, **Bridge Team** Management and **Bridge Resource** Management.

Mr. Glavina has gained his practical and field experience through his various significant positions and dedication as the **Marine & HSE Superintendent**, **Platform Manager**, **Barge Master**, **Captain**, **Towing Master**, **Unlimited Master License**, **Mooring Master**, **Offshore Marine Instructor**, Officer of the Watch (**OOW**) and **Senior Instructor/Trainer** from various companies such as the RST Global Solutions, African Offshore Services Ltd. and Oil Tanker & LNG Vessels.

Mr. Glavina has a **Master's** degree in **Maritime Engineering (Nautical Science & Maritime Safety)** from the **University of Rijeka, Croatia**. Further, he is a **Certified Instructor/Trainer** and holds a **Master of a Ship of 3000 GT Certificate** from the Standards of Training, Certification, and Watchkeeping (**STCW**) for **Seafarers**. He has delivered various trainings, seminars, conferences, workshops and courses globally.

Training Methodology

All our Courses are including **Hands-on Practical Sessions** using equipment, State-of-the-Art Simulators, Drawings, Case Studies, Videos and Exercises. The courses include the following training methodologies as a percentage of the total tuition hours:-

- 30% Lectures
- 20% Practical Workshops & Work Presentations
- 30% Hands-on Practical Exercises & Case Studies
- 20% Simulators (Hardware & Software) & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.



Course Program

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

Day 1

0730 – 0800	Registration & Coffee
0800 – 0815	Welcome & Introduction
0815 – 0830	PRE-TEST
0830 – 0900	Framework for Port Reform Introduction & Objectives • The Port Business Environment • Implementing Port Reform
0900 – 0930	Port Background Port Facilities & Port Operations • Oil & Gas Terminal Port Rotation of Vessels, including Legal Aspects such as Port Limits • Berthing Instructions & Harbour Master Duties • Different Anchorage Areas & Their Functions
0930 – 0945	Break
0945 – 1030	Port Terminal Specifications & Guidelines Port Facilities & Port Operations, including Environmental Requirements, & Port Restrictions • Oil And Gas Terminal Layouts & Specifications, including Loading Arm, SPM & Bunker Supplies • Berthing Instructions, Related Documents & Harbour Master Duties • Loading & Discharging of Tankers, including the Importance of Loading Rates & Their Relation To Port & Vessels Capabilities • Terminal Safety Regulations, including Safety Equipment Available • Different Cargo Types Provided at each Berth/Terminal, including Bunker Supplies • Mooring Equipment, including Terminal Mooring Layout, Specifications & Vessels Requirements
1030 – 1100	Overview of the Competitive Landscape
1100 – 1230	Port Dynamics in the 21st Century
1230 – 1245	Break
1245 – 1420	Challenges & Opportunities
1420 – 1430	Recap
1430	Lunch & End of Day One

Day 2

0730 – 0900	Alternative Port Management Structures & Ownership Models Evolution of Port Institutional Frameworks • Port Functions, Services & Administration Models
0900 – 0915	Break
0915 – 1100	Port Finance Overview Port Reform Modalities • Marine Services
1100 – 1230	Legal Tools, Port Authority & Terminal Operations, Port Regulations
1230 – 1245	Break
1245 – 1420	Concessions for the Management & Operation of an Existing Terminal
1420 – 1430	Recap
1430	Lunch & End of Day Two





Day 3

0730 – 0930	Financial Implication of a Port <i>Characteristics of the Port Operator • Risk Management</i>
0930 - 0945	Break
0945 – 1100	Principal Risk in a Port Project
1100 – 1215	Port Regulation <i>Regulatory Concerns When Formulating a Port Strategy • Strategies to Enhance Port Sector Competition</i>
1215 – 1230	Break
1230 - 1420	Designing a Port Regulatory System <i>Port Tariffs: General Structure, Items & Flow of Charges</i>
1420 - 1430	Recap
1430	Lunch & End of Day Three

Day 4

0730 – 0930	Labor Reform & Related Social Issues <i>Key Labor Issues</i>
0930 - 0945	Break
0945 – 1100	Labor Involvement in Port <i>Organizing to Address Labor Reform</i>
1100 – 1215	The Institutional Framework for Labor Reform <i>Developing the Workforce • Rationalization Plan</i>
1215 – 1230	Break
1230 - 1420	International Support for Labor Adjustment
1420 - 1430	Recap
1430	Lunch & End of Day Four

Day 5

0730 – 0930	Implementing Port Reform <i>Strategic Preparation: The Interministerial Working Group</i>
0930 - 0945	Break
0945 – 1100	Redefinition of Authorities & Powers
1100 – 1215	Legal Adaptation
1215 – 1230	Break
1230 - 1345	Transaction Preparation
1345 - 1400	Course Conclusion
1400 - 1415	POST-TEST
1415 - 1430	<i>Presentation of Course Certificates</i>
1430	Lunch & End of Course

Practical Sessions

This practical and highly-interactive course includes real-life case studies and exercises:-



Course Coordinator

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