

# **COURSE OVERVIEW 0E0446-4D Laytime & Demurrage**

### **Course Title** Laytime & Demurrage

**Course Reference** OE0446-4D

**Course Duration/Credits** 

# Four days/2.4 CEUs/24 PDHs



#### **Course Date/Venue**

Session(s)	Date	Venue
1	January 22-25, 2024	Business Center, Concorde Hotel Doha, Doha Qatar
2	April 29-May 02, 2024	Jubail Hall, Signature Al Khobar Hotel, Al Khobar, KSA
3	Sepetember 30-October 03, 2024	Ajman Meeting Room, Grand Millennium Al Wahda Hotel, Abu Dhabi, UAE
4	December 09-12, 2024	Boardroom 1, Elite Byblos Hotel Al Barsha, Sheikh Zayed Road, Dubai, UAE

#### Course Description

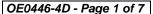


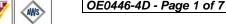
This practical and highly-interactive course includes studies real-life case and exercises participants will be engaged in a series of interactive small groups and class workshops.

This course is designed to provide participants with a detailed and up-to-date overview of demurrage/laytime. It covers the laytime, demurrage and despatch; the various types of laytime; the start of laytime during the arrival of the ship; the notice of readiness (NOR); the start and stoppage of demurrage and calculating laytime for dry and wet cargoes; and the laytime and demurrage clauses covering different charterparties & NOR clauses, weather clauses, time bar clauses, crude oil washing, stripping & letters of protest.



During this interactive course, participants will learn the various samples of calculations; the demurrage claims management and its main stage, key clauses in your contract that can impact the claims, securing a settlement and enforcement options; the commercial contract terms and charterparty clauses; the profitable use of laytime and demurrage in nontraditional ways; the delaying loading, during the course of the voyage and delaying discharge; handling laytime and demurrage claims and disputes; the time bars and essential documents; and the dispute resolution methods and reasons for choices of arbitration or mediation or litigation.

















## **Course Objectives**

Upon the successful completion of this course, each participant will be able to:-

- Apply and gain a comprehensive knowledge on demurrage/laytime
- Define laytime, demurrage and despatch and identify the various types of laytime
- Recognize the start of laytime during the arrival of the ship and discuss notice of readiness (NOR)
- Identify start and stoppage of demurrage and calculate laytime for dry and wet cargoes
- Explain laytime and demurrage clauses covering different charterparties and NOR clauses, weather clauses, time bar clauses, crude oil washing, stripping and letters of protest
- Give various samples of calculations as well as carryout demurrage claims management and identify its main stages, key clauses in the contract that can impact the claims, securing a settlement and enforcement options
- Define the commercial contract terms and charterparty clauses
- Identify the profitable use of laytime and demurrage in nontraditional ways
- Determine delaying loading, during the course of the voyage and delaying discharge
- Handle laytime and demurrage claims and disputes
- Recognize time bars and essential documents
- Apply dispute resolution methods and reasons for choices of arbitration or mediation or litigation

#### Exclusive Smart Training Kit - H-STK®



Participants of this course will receive the exclusive "Haward Smart Training Kit" (**H-STK**<sup>®</sup>). The **H-STK**<sup>®</sup> consists of a comprehensive set of technical content which includes **electronic version** of the course materials conveniently saved in a **Tablet PC**.

#### Who Should Attend

This course provides an overview of all significant aspects and considerations of demurrage/laytime for ship owners, feet managers, port and terminal supervisors; commercial operations and chartering executives, demurrage analysts, claims personnel, traders and terminal operators, charterers and chartering agents; brokers, traders and distribution managers, bankers, accountants and advisors involved in shipping finance, legal and insurance professionals dealing with commodity transportation issues; personnel in trading, distribution and logistics companies transporting goods by sea and employees starting or moving into the shipping divisions of oil and bulk operators.





















### Training Methodology

This interactive training course includes the following training methodologies as a percentage of the total tuition hours:-

30% Lectures

20% Workshops & Work Presentations

30% Case Studies & Practical Exercises

20% Software, Simulators & Videos

In an unlikely event, the course instructor may modify the above training methodology before or during the course for technical reasons.

#### Course Fee

Doha	<b>US\$ 7,500</b> per Delegate. This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.
Al Khobar	<b>US\$</b> 6,500 per Delegate + <b>VAT</b> . This rate includes H-STK <sup>®</sup> (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.
Abu Dhabi	<b>US\$</b> 6,500 per Delegate + <b>VAT</b> . This rate includes H-STK <sup>®</sup> (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.
Dubai	<b>US\$</b> 6,500 per Delegate + <b>VAT</b> . This rate includes H-STK® (Haward Smart Training Kit), buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

#### Accommodation

Accommodation is not included in the course fees. However, any accommodation required can be arranged at the time of booking.





















#### Course Certificate(s)

Internationally recognized certificates will be issued to all participants of the course who completed a minimum of 80% of the total tuition hours.

#### **Certificate Accreditations**

Certificates are accredited by the following international accreditation organizations: -



The International Accreditors for Continuing Education and Training (IACET - USA)

Haward Technology is an Authorized Training Provider by the International Accreditors for Continuing Education and Training (IACET), 2201 Cooperative Way, Suite 600, Herndon, VA 20171, USA. In obtaining this authority, Haward Technology has demonstrated that it complies with the ANSI/IACET 2018-1 Standard which is widely recognized as the standard of good practice internationally. As a result of our Authorized Provider membership status, Haward Technology is authorized to offer IACET CEUs for its programs that qualify under the ANSI/IACET 2018-1 Standard.

Haward Technology's courses meet the professional certification and continuing education requirements for participants seeking Continuing Education Units (CEUs) in accordance with the rules & regulations of the International Accreditors for Continuing Education & Training (IACET). IACET is an international authority that evaluates programs according to strict, research-based criteria and guidelines. The CEU is an internationally accepted uniform unit of measurement in qualified courses of continuing education.

Haward Technology Middle East will award 2.4 CEUs (Continuing Education Units) or 24 PDHs (Professional Development Hours) for participants who completed the total tuition hours of this program. One CEU is equivalent to ten Professional Development Hours (PDHs) or ten contact hours of the participation in and completion of Haward Technology programs. A permanent record of a participant's involvement and awarding of CEU will be maintained by Haward Technology. Haward Technology will provide a copy of the participant's CEU and PDH Transcript of Records upon request.



# British Accreditation Council (BAC)

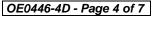
Haward Technology is accredited by the British Accreditation Council for Independent Further and Higher Education as an International Centre. BAC is the British accrediting body responsible for setting standards within independent further and higher education sector in the UK and overseas. As a BAC-accredited international centre, Haward Technology meets all of the international higher education criteria and standards set by BAC.



















#### Course Instructor(s)

This course will be conducted by the following instructor(s). However, we have the right to change the course instructor(s) prior to the course date and inform participants accordingly:



Captain Sergey Kole, is an International Expert in Port Operations & Management with over 20 years of onshore and offshore experience within the Oil & Gas industry. His expertise evolves in Marine Terminal Operations & Management, Marine Hazards Prevention & Control, Marine Communication Systems, Marine Safety, Ship Management, Oil Terminal Planning, Vessels Operations, Terminal Management & Support Operations, Oil Spill Contingency & Emergency Response Plan, Qualitative & Quantitative Risk Assessments, Terminal Planning, Oil Tanker Storage Planning, Cargo Transfer

Handling, Loading & Discharging, Ballasting, Tank Cleaning, Crude Oil Washing, Ship Handling and Radar Navigation. Further, he is well-versed in Survival Craft & Rescue Boats, Dynamic Positioning, Anti-Piracy Preparedness & Response, Shipping Maintenance System, Oil & Chemical Tanker, Liquefied Gas Tanker, Inert Gas System, Crude Oil Tanker & Gas Carrier, Offshore Logistics & Supply Management, Marine Fleet Management & Operations, International Maritime Conventions & Codes, Marine Radar, Port Traffic Control Systems & Instrumentation, H<sup>2</sup>S Hazard Awareness, Firefighting, Medical Care Onboard, Carriage of Dangerous & Hazardous Substances, Ballast Water & Sediment Management.

During his career life, Captain Sergey has gained his technical and marine expertise through various challenging and key positions such as the Captain, Port Master, Marine/Port Manager, Project Manager, Port Supervisor, Marine Coordinator, Operations Director, Chief Officer, 2<sup>nd</sup> Officer, Crewing Consultant and Ship Chandler for several international companies such as ZADCO, Rusalina Yacht Company, Jr Shipping, Carisbrooke Shipping, Unicorn Petrol ve Kimya, Q Shipping BV, Miedema Shipping CV, Rah Management BV, Petrobulk Maritime Inc., Empross Lines Ship Management, Melcard Ltd., Aquarian Shell Marine Inc. and Square Ltd.

Captain Sergey has a **Bachelor** degree in **Navigation** from the **Kiev State Academy of Water Transport** and **Petrozavodsk River School**, **Ukraine** respectively. He is a **Certified Instructor/Trainer** and has delivered various trainings, courses, seminars, workshops and conferences internationally.

#### **Course Program**

The following program is planned for this course. However, the course instructor(s) may modify this program before or during the course for technical reasons with no prior notice to participants. Nevertheless, the course objectives will always be met:

#### Day 1

0730 - 0800	Registration & Coffee
0800 - 0815	Welcome & Introduction
0815 - 0830	PRE-TEST
0830 - 0930	Definition of Laytime, Demurrage & Despatch
0930 - 0945	Break
0945 – 1100	<i>Types of Laytime</i> Fixed Time ● Tons Per Hour/Per Hatch ● Worldscale ● Custom of Port
1100 – 1215	Start of Laytime Arrived Ship • When Does It Start? • What Suspends Time?























1215 - 1230	Break
1230 – 1420	Start of Laytime (cont'd) When Does Time Stop Running? ● Notice of Readiness (NOR)
1420 - 1430	Recap
1430	Lunch & End of Day One

Day 2

Start & Stoppage of Demurrage
Start of Demurrage • Suspension of Demurrage • When Does Demurrage Stop
Running? • What Stops the Running of Demurrage
Break
Calculation of Laytime for Dry & Wet Cargoes
Types of Dry Cargo Laytime - Reversible, Averageable, Nonreversible •
Working Days & Running Hours • Laydays, Early Loading Clauses, Virtual
NOR & Late Arrivals • Explanation of Terms (WWD/WDWP,
WIBON/WIPON/WIFPON/WECCON, SHINC/FHINC/SHEX/FHEX) •
Breakdown of Different Types of Machinery on Wet & Dry Ships
Calculation of Laytime for Dry & Wet Cargoes (cont'd)
Laytime Per Working/Workable Hatches on Dry Cargo Ships • Damages for
Detention ● Notice Periods, Turn Times, EDP ● Interruptions & Exceptions
Break
Calculation of Laytime for Dry & Wet Cargoes (cont'd)
Pro Rated Time for Part Cargoes • Shifting & Multi Berth Discharges •
Pumping Clauses, Pumping Logs, Excess Pumping Calculations • Other
Issues Affecting the Calculation of Laytime
Recap
Lunch & End of Day Two

Day 3

Day 3		
0730 - 0930	Laytime & Demurrage Clauses	
	Different Charterparties & NOR Clauses ● Weather Clauses	
0930 - 0945	Break	
	Laytime & Demurrage Clauses (cont'd)	
0945 - 1100	Time Bar Clauses • Practical Considerations Including Crude Oil Washing,	
	Stripping & Letters of Protest	
1100 – 1215	Examples of Calculations	
1215 – 1230	Break	
	Demurrage Claims Management	
1230 - 1420	Main Stages • Key Clauses in your Contract that can Impact your Claims •	
	Securing a Settlement • Enforcement Options	
1420 - 1430	Recap	
1430	Lunch & End of Day Three	

Day 4

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0730 - 0930	The Commercial Contract Terms & Charterparty Clauses
	Relationship Between the Two – with Examples
0930 - 0945	Break
0945 - 1100	The Commercial Contract Terms & Charterparty Clauses (cont'd)
	Traders' GT&C (General Terms & Conditions)
1100 – 1215	Profitable Use of Laytime & Demurrage in Nontraditional Ways
	Delaying Loading • During the Course of the Voyage • Delaying Discharge
1215 – 1230	Break





















1230 – 1345	Handling Laytime & Demurrage Claims & Disputes  Time Bars • Which Documents are Essential • Dispute Resolution Methods - & Reasons for Choices of Arbitration or Mediation or Litigation
1345 - 1400	Course Conclusion
1400 - 1415	POST-TEST
1415 - 1430	Presentation of Course Certificates
1430	Lunch & End of Course

# **Practical Sessions**

This practical and highly-interactive course includes real-life case studies and exercises:-



<u>Course Coordinator</u>
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